

Message Text

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PAGE 01 KUWAIT 00862 131439Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----131442Z 027437 /47

R 131349Z FEB 77
FM AMEMBASSY KUWAIT
TO SECSTATE WASHDC 7281
USDOC WASHDC

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USDOC FOR CAGNE

NEA/ARP FOR ZIOLKOWSKI

E.O. 11652: N/A
TAGS: BEXP KU
SUBJECT: MAJOR PROJECT - DOHA DESALINIZATION PROJECT EXTENSION

1. DURING RECENT CALL ON MINISTER OF ELECTRICITY AND WATER ABDULLAH AL-GHANEM, FORMER AMBASSADOR STOLTZFUS, NOW WITH INVESTMENT FIRM OF WILLIAM SWORD & CO., AND HIS ASSOCIATE C. BARNWELL STRAUT TOLD HIM THAT BETHLEHEM STEEL MIGHT BE INTERESTED IN PROVIDING STEEL FOR DESALINATION PROJECT IN COLLABORATION WITH U.S. BIDDER. (IDEA OF U.S. STEEL MANUFACTURER TYING IN WITH BIDDER ON DOHA PROJECT CAME FROM CONVERSATION OF STOLTZFUS WITH FRANK LYON CONSULTANT FOR BETHLEHEM STEEL.) MINISTER EXPRESSED GREAT INTEREST IN IDEA, NOTING THAT DIFFICULTY IN OBTAINING STEEL HAD HAMP-ERED PREVIOUS DESALINATION PLANT CONSTRUCTION. MINISTER INDICATED THAT HE WOULD BE VERY PLEASED IF EXPERIENCED U.S. FIRM, SUCH AS WESTINGHOUSE (WHICH HAS SUPPLIED DESALINATION UNITS TO KUWAIT IN PAST), WOULD BID ON DOHA DESALINATION PROJECT EXTENSION. FYI. MINISTER SAID HE WOULD CONSIDER EXTENDING MARCH 20 CLOSING DATE FOR BIDS ON DOHA PROJECT SHOULD THIS PROVE NECESSARY FOR U.S. FIRM PREPARING

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BID. END FYI.

2. EXTENSION INVOLVES CONSTRUCTION OF 3, OR POSSIBLY 4, DESALINATION UNITS, EACH CAPABLE OF HANDLING 6 MILLION IMPERIAL GALLONS OF WATER PER DAY. TOTAL COST OF PROJECT COULD RUN TO \$80-100 MILLION. WE UNDERSTAND MEW WOULD REQUIRE THAT ANY US FIRM BIDDING ON THIS PROJECT SHOULD

HAVE HAD EXPERIENCE WITH MULTI-FLASH DESALINATION UNITS
PRODUCING AT LEAST 1/2 MILLION GALLONS PER DAY.

3. ACTION REQUESTED: REQUEST USDOC/ARP PASS INFO PARAS
1 AND 2 TO JAMES REVIE, SWORD & CO., (OFFICE TEL. 717-
824-2442, HOME 717-675-1943 OR 5297). USDOC/ARP SHOULD
PASS THIS INFO ALSO TO AMB DWIGHT PORTER OF WESTINGHOUSE,
SINCE MINISTER AL-GHANEM SPECIFICALLY MENTIONED THAT
COMPANY IN THIS CONNECTION.

4. COMMENT: WESTINGHOUSE MAY BE PARTICULARLY INTERESTED
IN FOLLOWING UP THIS LEAD IN VIEW OF BOYCOTT PROBLEM IT
CURRENTLY HAS WITH KUWAIT. PARTICIPATION IN SUCH A
PROJECT WOULD HAVE SALUTARY EFFECT ON ITS POSITION HERE.
MAESTRONE

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Sent Date: 13-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT - DOHA DESALINIZATION PROJECT EXTENSION
TAGS: BEXP, KU
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